ALLAN GRAY STABLE FUND

Fact sheet at 31 Dec 2002

ALLANGRAY

Sector: Inception Date: Fund Manager: Qualification: Domestic-Asset Allocation-Prudential 1 July 2000 Stephen Mildenhall B Com(Hons), CA(SA), CFA

The Fund aims to provide a return that exceeds the return of bank deposits (both on an after tax basis). The Fund also seeks to provide a high level of capital stability. The risk of loss over any two-year period is low.

Fund Details		Commentary	
Price:1312.04 centsSize:R 412 914 348Minimum lump sum:R 5 000Minimum monthly:R 500Subsequent lump sums:R 500Compulsory charges:0.65%Initial Fee:NIL - 3.38% (incl. VAT)Annual Management Fee:The monthly chargerate is directly related to the rolling two-year returnof the fund compared with that of its benchmark.The limits are 0.57-1.71% p.a. (incl. VAT). Shouldthe Fund produce a return of 0% or worse over a 2-year rolling period, then the firm will forego allfees.		Given the Fund's aim of seeking to provide a high level of capital stability, the exposure to equities is currently low and focussed on shares, which offer the prospect of higher than average future dividends. The Fund continues to have most of its share exposure to domestic industrial shares, which offer very attractive dividend yields with good growth prospects. With inflationary pressures easing, it is likely that we have seen the cycle high in interest rates. The Fund recently increased its exposure to listed Property shares and trusts, as they are likely to benefit from easing interest rates and are offering very competitive initial yields. The Fund's recent quarterly report, which is available by e-mail or via the website, describes in more detail our investment outlook.	
Top 10 Share Holdings		Asset Allocation	
JSE Code Company SYC Sycom GRY Grayprop SOL Sasol TBS Tigbrands	% of portfolio 3.40 2.66 1.78 1.70	Asset Class Shares (net exposure) Property Bonds Money Market & Cash	% of Fund 28.40 6.10 10.49 55.01
ABI ABI NHM Northam ECO Edcon SUR Spurcorp NCL Nuclicks ILV Illovo	1.26 1.07 1.01 1.01 0.98 0.96	Total	100.00
Performance (net of fees, including income, assumes reinvestment of dividends, on a sell to sell basis)			
00 ALLAN GRAY STABLE FUND 50 S 46 ALLAN GRAY STABLE FUND 40 L 30-		% Returns (after tax) Stable Fund Since Inception (unannualised) 48.6 Latest 5 years (annualised) - Latest 3 years (annualised) - Latest 1 year 15.5 Risk Measures (Since incep. month end prices)	3 23.9 - -
10- 5- 0 Q300 Q400 Q101 Q201 Q301 Q401 Q102	-10 -6 -0 -0 -0	Maximum drawdown** -2. Annualised monthly volatility 3.8 *After tax return of call deposits plus two percentage poin ** Maximum percentage decline over any period	8 0.3
Allan Gray Unit Trust Management Limited W J C Mitchell (Chairman), J C de Lange, M Herdman, E D Loxton, M L Ronald Tel: 0860 000 654, Fax 0860 000 655, info@allangray.co.za, www.allangray.co.za Unit trusts are generally medium to long term investments. The value of units may go down as well as up and past performance is not necessarily a guide to the future. Unit trusts are traded at ruling prices. A schedule of fees and charges and maximum commissions is available on request from the company/scheme. Commission and incentives may be paid and if so, would be included in the overall costs.			